| 16-02APR21 - UPS Units and UPS Bypass Switches |   |       |              |          |                        |            |             |                    |            |             |                         |            |             |  |
|--|---|-------|--------------|----------|------------------------|------------|-------------|--------------------|------------|-------------|-------------------------|------------|-------------|--|
| 4.1.1.   | BASE Bid Pricing  |       |              |          | Mvation Worldwide Inc. |            |             | STL Communications |            |             | Primus Electronics Corp |            |             |  |
|  |   |       |              |          | UNIT OF<br>MEASURE     | UNIT PRICE | EXTENDED    | UNIT OF<br>MEASUR  | UNIT PRICE | EXTENDED    | UNIT OF<br>MEASURE      | UNIT PRICE | EXTENDED    |  |
| ITEM   | DESCRIPTION   | BRAND | MODEL        | Quantity | MEASURE                |            |             | E                  |            |             | MEASURE                 |            |             |  |
| a.   | UPS Units   | Eaton | FX 310001AA1 | 2        | EA                     | \$6,767.67 | \$13,535.34 | EA                 | \$6,704.78 | \$13,409.56 | EA                      | \$8,548.80 | \$17,097.60 |  |
| b.   | UPS Bypass Switches   | Eaton | BPEFXMBB02   | 2        | EA                     | \$1,010.10 | \$2,020.20  | EA                 | \$975.83   | \$1,951.66  | EA                      | \$1,171.56 | \$2,343.12  |  |
|  | Additional delivery fee   |       |              |          |                        |            |             |                    |            | \$286.45    |                         |            |             |  |
|  | TOTAL   |       |              |          |                        |            | \$15,555.54 |                    |            | \$15,647.67 |                         |            | \$19,440.72 |  |
|  | Delivery Calendar Days<br>ARO   |       |              |          |                        |            | 30          |                    |            | 14          |                         |            | 56          |  |
|  |   |       |              |          |                        |            |             |                    |            |             |                         |            |             |  |
| 4.1.3.   | Term and Supply Pricing -   |       |              |          | Mvation Worldwide Inc. |            |             | STL Communications |            |             | Primus Electronics Corp |            |             |  |
|  | UPS Units   | Eaton | FX 310001AA1 |          | No Bid                 |            |             | 35%                |            |             | 22%                     |            |             |  |
|  | UPS Bypass Switches Eaton BPEFXMBB02  |       |              | No Bid   |                        |            | 35%         |                    |            | 22%         |                         |            |             |  |
|  | Minimum discount off retail for all Eaton product lines introduced after inception of the contract, and all existing lines not specified herein |       |              |          | No Bid                 |            |             | No Bid             |            |             | 22%                     |            |             |  |
|  | Delivery Calendar Days<br>ARO   |       |              |          |                        | 30         |             |                    | 14         |             |                         | 56         |             |  |